### MBA IN TECHNOLOGY & ENTREPRENEURSHIP

Based on its close relationship with the École nationale des ponts et chaussées (ENPC), today called ENPC ParisTech, France's oldest and one of its most prestigious engineering Grandes Écoles, the ENPC School of International Management offers an MBA with a specialization in technology and entrepreneurship. It is aimed at forward-thinking 'ideas people', who want to gain expert knowledge on product innovation, development and design, or are evolving from technology specialists to technology managers, or perhaps have a strong interest in setting up their own business.

It is our main goal to match your individual career needs with academic choices. Therefore, only about half of all courses offered are compulsory, making our curriculum very flexible. Additionally, we accompany you through your MBA experience with ongoing one-on-one advising by permanent faculty. Thus, we provide a dynamic learning environment comprising of classes, seminars, workshops and business simulations taught by top international faculty from the ENPC and some of the leading business schools and universities in the world. Study trips and corporate presentations complement this program.

#### **ENPC SCHOOL OF INTERNATIONAL MANAGEMENT**

The ENPC School of International Management was set up in 1987 as the business school ENPC. Since then, the school has promoted the study of international business and value-based global leadership. It prides itself on developing entrepreneurial leaders with a strong sense of values that go beyond academic excellence and give a true understanding of global business in the 21st century. The ENPC School of International Management has been accredited by the Association of Masters in Business Administration (AMBA) since 1996.

### **CREATING NEW CAREER OPPORTUNITIES**

The MBA in T&E is an experience that will not only help boost your career but is also a unique experience that will have a major impact on your personal development.

The quality of the experience is due in large part to the strengths of the ENPC School of International Management:

- ✓ location in the heart of Paris,
- ✓ affiliation with ENPC and ParisTech,
- ✓ alumni network of ~20,000 worldwide.
- participants from all corners of the world and from various professional and academic backgrounds,
- small cohort ensuring close relations between participants, staff and faculty, as well as
- highly-renowned professors from leading international business schools.

# The program offers participants:

- the flexibility to build your own program according to your specific goals, ambitions and needs,
- an interdisciplinary and multicultural learning environment, and
- a mix of soft and hard management skills, essential
- for succeeding in today's business context
- the prestige of being an alumnus of one of France's most prestigious schools,

# **CURRICULUM**

The MBA in T&E covers 35 courses in five main study tracks. Courses are mainly taught over one full week (3 ECTS) or over 2½ days (1.5 ECTS). In order to graduate with an MBA in T&E participants are required to take a minimum of 18 ECTS from the Technology & Entrepreneurship track, and a minimum of 9 ECTS from the other 4 study tracks. It is possible to take more than the 54 ECTS minimum, and most participants complete the MBA program with an average of 62 ECTS.

Participants are also required to complete a Professional Project (PP) on a technology or entrepreneurship-related theme, which they do during the second semester of the program while completing their course work. Additionally, two optional study trips to the USA and to China are offered

### **STUDY TRACKS AND COURSES**

## **Technology & Entrepreneurship**

### **Technology Management sub-track**

IT & e-Business

Information & Decision Models

Marketing of Innovations and High-Tech Products

Business Models for Emerging Technologies

## Entrepreneurship sub-track

Entrepreneurship

Business Plan Development

Private Equity & Venture Capital

Performance Assessment & Valuation of Innovative

Enterprises

### Finance & Accounting

#### Finance sub-track

Introduction to Finance
International Financial Markets Workshop

Corporate Finance

## **Accounting sub-track**

Financial Accounting

Managerial Accounting

Management Control Systems

#### **Economics & International Business**

#### **Economics sub-track**

Business Economics in the Global Economy

Online course: Trade Policy & International Economics

#### **International Business sub-track**

Culture & Management

International Business Negotiations

Study trip to the USA

Study trip to Asia (China)

### **Marketing & Strategy**

## Strategy sub-track

International Business Strategy
Global Supply Chain Management

Mergers & Acquisitions

Integration 2

# Marketing sub-track

Marketing Management

Integration 1: Markstrat Simulation

# Management & Leadership

Team Building & Leadership Understanding Organizations Managing People Operations Management

Corporate Citizenship, Ethics and Governance

Managing Change in Organizations

Business Law

### **PROGRAM FORMAT**

The MBA in T&E is offered full-time (10 months) or part-time (two or three years).

The majority of courses are organized as intense one-week daytime modules running Monday through Friday from 9.30 - 17.00.

#### PROGRAM SCHEDULE

Full-Time MBA: 1 Sep. 2011 – 1 July 2012 (total length: 10 months)

Part-Time MBA: 1 Sep. 2011 - 13 July 2012 1 Sep. 2012 - 13 July 2013 3 Sep. 2013 - 12 July 2014 (total length 20 or 30 months)

#### **ADMISSIONS**

All applicants are required to have a minimum of three years of professional experience. Applicants can either elect to take the School's internal admission tests or submit a GMAT score and, if appropriate, a recognized English language test score. Applications are entirely on-line and can be accessed at www.enpcmbaparis.com/admission.

#### **PROGRAM FEES**

Full-Time MBA in T&E - € 32 500 2-Year Part-Time MBA in T&E - € 38 000 3-Year Part-Time MBA in T&E - € 38 000 The above tuition fees include the cost of books and course materials.

For candidates needing a bank loan to pay their tuition fees, the school has negotiated with bank partners an attractive financing scheme.

The School also offers several scholarship opportunities - see online for more details.

# CONTACT

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